



NOVA SCOTIA
GOLF ASSOCIATION

2017 ANNUAL REPORT



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EXECUTIVE DIRECTOR'S REPORT

DAVID CAMPBELL

As the Provincial Sport Organization of Golf in Nova Scotia, our mandate has expanded to deliver more programs and services, including Long-Term Player Development and High Performance training and support. Our vision is "to grow the game of golf to become the most participated sport in Nova Scotia.

We work tirelessly to make this vision a reality and deliver the mission that the NSGA will be the leader in growing Participation, Excellence, Capacity and interaction in our sport.

In 2017, the NSGA launched its Strategic Plan (2017-2020), which will serve as the framework and guide the governance and

operation of our organization. This Strategic Plan provides a clear pathway for our clubs, members and amateur golf in Nova Scotia. The Plan has four pillars for success. The successful implementation of this plan will require support and cooperation from our member clubs. The pillars of the Strategic Plan are:

STRATEGIC PLAN

VISION:

To grow the game of golf to become the most participated sport in Nova Scotia.

CORE VALUES: PURPOSEFUL, INCLUSIVE, RESPECTFUL, RESPONSIVE



NOVA SCOTIA
GOLF ASSOCIATION

MISSION: As the PSO for Golf in Nova Scotia, the NSGA will be the leader in growing Participation, Excellence, Capacity and Interaction in our sport.

GROW PARTICIPATION STRATEGIC IMPERATIVES

- 1.1 Track rounds played and posted annually in Nova Scotia.
- 1.2 Increase number of rounds posted in the score center
- 1.3 Increase participation in competitions and NSGA Championships
- 1.4 Develop and implement programs to increase participation

ENSURE EXCELLENCE STRATEGIC IMPERATIVES

- 2.1 Implement high performance programs for juniors and adults
- 2.2 Develop and train coaches and certified officials
- 2.3 Deliver best in class provincial championships
- 2.4 Develop, implement and increase participation for inter-club competitions

EXPAND CAPACITY STRATEGIC IMPERATIVES

- 3.1 Develop governance models and best practices for clubs
- 3.2 Become a resource for tournament administration for clubs
- 3.3 Increase transparency and develop sustainable funding model
- 3.4 Develop programs to preserve and promote rules, handicapping, course rating, amateur status in Nova Scotia
- 3.5 Develop programs that promote diversity within the sport

FOSTER INTERACTION STRATEGIC IMPERATIVES

- 4.1 Develop system of feedback for clubs and members
- 4.2 Increase communications to clubs and members
- 4.3 Enhance the NSGA website
- 4.4 Increase NSGA role as leaders in the industry
- 4.5 Collaborate and build partnerships with Atlantic Allied Golf Associations



EXECUTIVE DIRECTOR'S REPORT CONT'D

May was a busy month for the NSGA as we moved to our new offices at the Links at Brunello. This move has been great for our organization as we now have a long-term home for our operations. With access to this facility we will be able to develop and deliver new programs and services that will grow our sport here in Nova Scotia.

I was selected by the International Association of Golf Administrators as an emerging leader in the North American golf industry. I was fortunate to be one of 10 golf administrators from across North America to attend a leadership training program at the USGA.

We launched the new NSGA website in May as well. This new website was provided through

our partnership with Golf Canada. We are very happy with the new website and grateful to Golf Canada for providing this new platform free of charge.

Thanks to our President Garry Beattie, who took office last October and has served as the 63rd President of the NSGA. Garry will continue as NSGA President for a second term (2017-2018) as our incoming President, Katie Brine had to resign as she received an amazing promotion with Sobey's. As a result, she had to move to Toronto where she will serve as the Director of Investor Relations. Congratulations Katie on your new promotion. While we are sad to see such a talented person leave our board, we know you will continue to succeed in your new role.

I would be remiss if I did not mention the loss of my friend John Horton. In 2016, John was honoured for his contributions to the game of golf when he received the Golf Canada Distinguished Service Award. John was a long-standing board member and volunteer for the NSGA. He was also a great friend and mentor to me over the past 11 years.

Finally, I would like to express my thanks to our corporate partners: MCT Insurance, #GOLFBЕATTIESTRONG, COBRA PUMA and Dr. Ryan Thomas Dentistry. The backing from these sponsors allows us to continue to deliver the best in-class programs and championships.



Ally Tidcombe



Myles Creighton





SECRETARY-TREASURER'S REPORT

MATT GOLDING

NOVA SCOTIA GOLF ASSOCIATION ("ASSOCIATION") OCTOBER 21, 2017

Income Statement:

The Association ended the FY2016 with a cumulative net operating loss of \$54,786, compared to a net operating loss of \$78,752 in FY2015.

The Association felt the overall decrease in membership at its member clubs during FY2016, which resulted in a decrease in the dues revenue. Revenue collected amounted to \$364,784 compared to a FY2015 of \$374,298, resulting in a decrease in revenue of \$9,514 or 2.5% year over year.

Cash Position:

Since FY2014, the cash position of the Association has declined from \$201,331 to \$106,186 on December 31, 2016 (\$95,145 change). In FY2016, the Association had negative cash from operations of \$50,537, and depleted its working capital assets by an additional \$5,336, to have a total cash loss of \$55,873.

Tournaments:

The provincial tournaments lost \$12,016 in FY2016 vs \$9,378 in

FY2015, despite an increase in entry fees of \$6,376. These losses are attributed to a general decline in the number of participants, misalignment of pricing and increasing travel and administrative costs.

FY2017 (unaudited):

With many expenses yet to be incurred for FY2017, it is difficult to accurately estimate our final financial position for FY2017. However, based on the internal month end statements for September 30, 2017, the Association is in a much better position than this time last year.

Currently, the Association is predicting to have a surplus for the FY2017.

In early FY2017, the Board reviewed the financial position of the Association and made a number of reductions and cuts to the operating expenses. This was completed to realign the Association with the declining golf industry. The reductions included:

1. Removal of the bursary program;
2. Changing the team funding model for national competitions;
3. Complete review of the provincial tournament budgets;

4. Reducing administrative and Board expenses.

In total, these reductions in the Association's expenses amount to approximately \$40,000, currently we are on track to achieve this goal for FY2017.

The provincial tournaments achieved a small surplus for FY2017, due to the efforts of the Board to cut costs and to introduce a pricing model, which was in line with the Association's expenses. The Men's Four Ball was cancelled in the spring due to financial concerns.

Conclusion:

While the golf industry is currently experiencing challenges, I am pleased to report that the Association has undergone a number of financial changes in FY2017. These changes reduced the liquidity risk it was facing at the end of FY2016. While the Association does not have the cash on hand it enjoyed in the early 2000's, it is heading in an optimistic direction. The Association must continue to be cautious in the years to come to ensure it does not experience the losses it did from 2014-2016.





CHAMPIONSHIP REPORT

BILL MACMILLAN

I would like to thank the many volunteers who helped with our tournaments over this past summer. A JOB WELL DONE. Also, I would like to thank our summer student, Jack Tilley, who was a big help with our tournaments as well as his work on media reports for each event.

Following are the results for the 2017 NSGA Tournament Championships

| | | |
|----------------------|---|---------------------------|
| Tournament: | MEN'S FOUR BALL BEST BALL CHAMPIONSHIP | Dates: June 20-21, 2017 |
| Tournament Note: | <i>Tournament cancelled due to lack of participation.</i> | |
| Tournament: | MEN'S MCT MEN'S AMATEUR CHAMPIONSHIP | Dates: July 5 - 8, 2017 |
| Host Club: | Oakfield Golf & Country Club | Participates: 145 players |
| Winner: | Myles Creighton, Ashburn | 69-73-70-68—280 |
| Runner-up: | Greg Black, Oakfield | 70-73-74-73—290 |
| Tournament: | WOMEN'S AMATEUR CHAMPIONSHIP | Dates: July 7 - 9, 2017 |
| Host Club: | River Hills Golf & Country Club | Participates: 11 players |
| Winner: | Allison Chandler, Osprey Ridge | 82-78-74—234 |
| Runner-up: | Cristal Romero, Grandview | 78-84-85—247 |
| Tournament: | WOMEN'S SENIOR CHAMPIONSHIP | Dates: July 7 - 9, 2017 |
| Host Club: | River Hills Golf & Country Club | Participates: 40 players |
| Winner: | Debbie Arsenault, Grandview | 83-80-84—247 |
| Runner-up: | Susan Tumblin, Oakfield | 85-86-82—253 |
| Tournament: | COBRA PUMA BANTAM BOYS | Dates: July 10 - 11, 2017 |
| Host Club: | Ken-Wo Golf Club | Participates: 48 players |
| Bantam Boys: | Winner: Brady Margeson, Ashburn | 82-76—158 |
| | Runner-up: Jordan Cooper, Northumberland | 81-78—159 |
| Bantam Girls: | Winner: Abbey Baker, Ashburn | 90-85—175 |
| | Runner-up: Abby Wamboldt, Northumberland | 95-87—182 |



| | | |
|------------------------|--|--|
| Tournament: | COBRA PUMA JUNIOR CHAMPIONSHIPS | Dates: July 10 - 13, 2017 |
| Host Club: | Ken-Wo Golf Club | Participates: 104 players |
| Junior Boys: | Winner: Shaun Margeson, Ashburn Runner-up: Jakob Wamboldt, Northumberland | 68-76-71-73—288 69-74-70-76—289 |
| Junior Girls: | Winner: Meghan McLean, Ken-Wo Runner-up: Heather McLean, Ken-Wo | 77-72-70-74—293 75-77-74-80—306 |
| Juvenile Boys: | Winner: John Mosher, Chester Runner-up: Ewan Jr Kelly, Ashburn | 74-71-71-73—289 72-79-71-71—293 |
| Juvenile Girls: | Winner: Heather McLean, Ken-Wo Runner-up: Haley Baker, Ashburn | 75-77-74-80—306 85-78-85-78—326 |
| Tournament: | MCT MEN'S MID-AMATEUR | Dates: July 21 - 23, 2017 |
| Host Club: | The Links at Penn Hills | Participates: 107 players |
| Winner: | Trevor Chow, Ashburn | 69-68-68—205 |
| Runner-up: | Jody Swim, River Hills | 70-71-69—210 |
| Tournament: | WOMEN'S (PINEHURST) TWO-BALL | Date: July 25, 2017 |
| Host Club: | Grandview Golf & Country Club | Participates: 85 teams (170 players) |
| Winners: | Annelie Vandenberg & Debi Karrel, Ashburn | 75 |
| Runner-up: | Helen Castonguay & Gayle MacDonald, Northumberland | 78 |
| Tournament: | WOMEN'S BRONZE | Date: August 8, 2017 |
| Host Club: | Mountain Golf & Country Club | Participates: 13 clubs (54 players) |
| Winners: | Club: Ashburn | 137 (Players: Jane Davison 67 & Elizabeth Ness 70) |
| Runner-up: | Club: Oakfield | 138 (Players: Donna Campbell 66 & Tammy Gannon 72) |
| Tournament: | #GOLFBEATTIESTRONG MEN'S SENIOR | Dates: August 9 - 11, 2017 |
| Host Club: | Truro Golf Club | Participates: 151 players |
| Winner: | Senior: Stephen Locke, Truro | 73-74-71—218 |
| Runner-up: | Nelson Thompson, Truro | 76-75-72—223 |
| Winner: | Super-Senior: Bill Burns, Lingan | 75-76-76—227 |
| Runner-up: | Charles Banfield, Grandview | 75-80-74—229 |
| Tournament: | MEN'S SENIOR FOUR-BALL | Dates: August 24 - 25, 2017 |
| Host Club: | Lingan Golf Club | Participates: 42 teams (84 players) |
| Winners: | Mike Hebb/David Shupe, Ashburn | 71-63—134 |
| Runner-up: | Bruce Fagan/Peter Gaul, Ken-Wo | 66-69—135 |





RULES REPORT

DOUG McEWAN

The 2017 Golf Tournament season began on May 13th and concluded on August 28th.

The NSGA provided on-course Rules Officials for 10 NSGA Championships, supported four Canadian Junior Golf Association (CJGA) regional playdowns and two Maple Leaf Junior Tour events. An on-course Rules Official and a Tournament Director were tasked to participate in the PGA Qualifier for the Celtic Open at Bell Bay. The Golf Canada Atlantic Future Links was hosted at the Clare Golf and Country Club and the NSGA was required to provide an Assistant Tournament Director, three on-course Rules Officials, along with two Starters.

A Level III Rules seminar was planned for the later part of May, but with the hospitalization of one of our instructors and the unavailability of one other, the seminar was cancelled. At this point, we learned of the passing of John Horton, a Past President and tireless volunteer for some thirty years as a Handicap/Course Rating Director and an excellent Rules Official. John's passing definitely left a big void in the NSGA organization. We are deeply saddened.

As we moved forward into the tournament season, the NSGA was faced with budget constraints and scheduling had to be restricted to minimize both travel and the use of overnight accommodations. This resulted in minimizing the number of on-course officials to the bare necessity. On several occasions, due to the low registration response, officials were deleted from the tournament, as was experienced at the Women's Amateur & Senior Championship, as well as the Senior Men's Four Ball. The Men's Four Ball, scheduled for West Pubnico, was cancelled due to lack of adequate registration numbers. Based on these constraints, with one exception, I was able to assign all officials to at least one event. Hopefully, the 2018 golf season won't be as restrictive.

This season, the office implemented a new system whereby both Tournament and Rules submitted their assignments to the office in order to assist with the booking of rooms for the tournaments. This seemed to work well. The only discrepancy I encountered was that in the past, all my officials had a copy of the assignments for the season. If changes had to be made, I would then submit an updated

copy to everyone. Hopefully, we can continue this practice next season.

This season, I administered one Level III exam and Dave Bolton was successful in achieving his Level III qualification.

The present state of affairs shows that the NSGA will only have one Level IV qualified Rules Official for next season. Sue Rait indicated that she would have to rewrite next season and didn't think she would. Some of the reasoning would be the proposed changes for the 2019 season would require a complete revamp of the Rules and the Decisions of the Rules of Golf. This brings me to the question for next season; what should we do as far as running a rules seminar? I personally feel that a one-day face-to-face meeting of all the rules officials would be much more beneficial than a two-to-three day seminar, especially if the following year produces a revamped Rule Book. Golf Canada, I'm sure, will not be running a Level IV using the existing Rule Book.

That concludes my report. Hopefully, the 2018 season will generate more interest among our golfers and reflect an increase in our tournament participation.



2017 FUTURE LINKS REPORT

presented by **ACURA**

SUMMARY

Another fantastic year for the Future Links Mobile Clinics Program. With a mix of community groups, schools, golf facilities and sport fair visits, the NSGA staff travelled all over the province bringing the Future Links Mobile Clinics to all areas of Nova Scotia. Overall, the NSGA, through Future Links visits, engaged significantly more children (+18.3%) than in 2016. The growth in the program was directly attributable to the hiring and training of an additional staff member. The NSGA Summer

Intern attended the Community Golf Coach workshop in the spring at Amherst Golf Club and was then able to conduct the majority of these visits in May and June.

PROGRAM DESCRIPTION and DETAILS

The programs offered in 2017 covered the entire slate of the Future Links line-ups. Mobile clinics, Skills Challenges and Golf in-School visits were successfully used at various times of the year. Overall, the total number of

participants for the 2017 season was 6,098 with various facilities visited throughout the province. The scope of the program was forced to change when outside groups were no longer invited to schools during the labour disagreement between the teachers' union and the provincial government. The Girl Guides were more than welcome to accept additional visits to help them earn their sports badge. Five troops were visited this year with hopes to double this in 2018.



Girl Guides earning their sports badge.



2017 FUTURE LINKS REPORT CONT'D



Elementary students trying out their new golf in schools kit.





2017 VOLUNTEER OF THE YEAR

PAT KEATING – GRANDVIEW GOLF CLUB

Pat Keating is a long-time member of Grandview and has always been active on the Ladies Executive; first as the Tuesday Ladies' Day coordinator and then several years as Ladies' Club Captain. During this time, she saw a chance to make a difference as a supporter for the worthy cause of Breast Cancer and so began the: 'Grandview Golf for The Cure' tournament.

Pat has always been an advocate of women's golf and is one of the key persons to promote golfing for fun and camaraderie. She enjoys involving everyone and encourages women to compete in the true spirit of the game, whether it is a field day, an inter club tournament or the Senior Ladies' Provincials. She works her best by using her charm and connections to raise money for Canadian Breast Cancer. Starting in 2006, with her first tournament, she raised \$2,860. That was just going to be the spring-board! Each successive year became a challenge to do more, not just on the day of the tournament (baked good sales, raffles, etc.) but throughout the year there were fundraising

activities. She runs bingos, has a yard sale that the Grandview players bring their treasures for her to sell, crib tournaments, and a weekly barbecue stand..., all this is done to raise funds and increase the annual donation from the Grandview Golf for The Cure! The tournament is a tremendous success that everyone anticipates each year, but Pat works tirelessly year round. Because of her determination, people are drawn to help and find it hard to say no to any request for assistance. It is not about her, but always for the cause. From 2006-2016 the Cancer Foundation has received the phenomenal amount of \$125,000 from the Grandview Golf tournament. This is thanks to Pat and all her devoted supporters! Gillian Zinck from the Canadian Breast Cancer Foundation is usually on hand at this tournament each year and laughs as she opens Pat's envelopes and sees loonies, toonies and hundreds of five-dollar bills. Pat laughs too and says, 'one dollar at a time!'

Pat Keating is a kind, thoughtful person who uses her time to help others. She does not do it for

attention, but only to help those in need. She supports each golf event, each golfer and truly enjoys the best of golf. She has found a way to channel this fun and love of people to help a wonderful cause and to have fun while doing it.

About the NSGA Volunteer of the Year

Each year, over 100 volunteers support the Nova Scotia Golf Association (NSGA) and member clubs across the province. The NSGA has created a program that recognizes the contributions made by the volunteers. The NSGA Provincial Volunteer of the Year Award is one way that we recognize those that have gone above and beyond to contribute to the growth and promotion of golf in Nova Scotia.

The NSGA Provincial Volunteer of the Year Award has been designed to recognize and honour an NSGA and Club Volunteer who has demonstrated outstanding performance and contributions to support the game.



2017 PLAYER OF THE YEAR

The NSGA is pleased to announce the 2017 Player of the Year Awards. This award (POY) is based on a ranking system where players earn points from their placing in various tournaments. This system was designed to recognize the ability of Nova Scotian golfers, based on their competitive accomplishments.



Debbie Arsenault – Grandview Golf & Country Club – NSGA Women's Player of the Year

Debbie Arsenault had a banner year in 2017 and successfully defended her Player of the Year title. In July, she captured her first Nova Scotia Senior Women's Championship and finished 25th overall at the Canadian Women's Senior Championship at the Humber Valley Resort in Newfoundland. Arsenault also finished 1st overall at the Chester Field Day and the Grandview Club Championship. She also added a third-place finish at the 2017 June Bug and a fifth-place finish at the Northumberland Field Day.



Sean Stuart – Ashburn Golf Club – NSGA Men's Player of the Year

It was a tight race for the 2017 NSGA Men's Player of the Year and when the dust settled it was Sean Stuart who came out one point ahead of Aaron Nickerson. Stuart finished the year with a cumulative total of 208 points. The difference was Sean's finish at the 2017 Canadian Men's Amateur Championship at the Toronto Golf Club, where he finished 22nd overall and captured 75 points. Adding to his success was two second-place finishes at the Apple Blossom and Oakfield Invitational. Stuart also finished 7th and 14th overall at the MCT Men's Amateur and Mid-Amateur Championships respectively. This marks his second Player of the Year, as he successfully defended this year.



Meghan McLean – Ken-Wo Golf Club – NSGA Cobra Puma Junior Girl's Player of the Year

Meghan McLean finished off an amazing junior career with her third Cobra Puma Junior Girls Player of the Year title. Highlights of the year included first-place finishes at the Nova Scotia Junior Championship and Future Links Atlantic Championship. She also finished first and second respectively at the MJT Chester Championship and the CJGA Penn Hills Championship. McLean is now a freshman at the Central Connecticut State University.



Aubrey Farrell – Seaview Golf & Country Club – NSGA Cobra Puma Junior Boy's Player of the Year

Aubrey Farrell, from the Seaview Golf Club, captured his second Cobra Puma Junior Boys Player of the Year title in 2017. Farrell's year included wins at the Lakes Junior Invitational, the Seaview Junior Invitational and the Le Portage Junior Invitational. He also had a second-place finish at the Bell Bay Junior invitational and the Atlantic Future Links Championship. Farrell is now a freshman at the Northeastern State University in Oklahoma.



2017 PLAYER OF THE YEAR CONT'D

JUNIOR ZONE PLAYER OF THE YEAR

In addition to the Player of the Year, the NSGA presents awards to the Junior Player of the Year in each of nine Regional zones. The following golfers have been chosen as 2017 Zone Player of the Year:

| | | |
|---|------------------|-----------------------|
| 2017 Western Zone Player of the Year | Teran Newell | River Hills Golf Club |
| 2017 Valley Zone Player of the Year | Heather McLean | Ken-Wo Golf Club |
| 2017 Cape Breton Zone Player of the Year | Ian Fraser | Seaview Golf Club |
| 2017 Nova Canso Zone Player of the Year | Evan Callaghan | Abercrombie Golf Club |
| 2017 Northern Zone Player of the Year | Jakob Wamboldt | Northumberland Links |
| 2017 Central Zone Player of the Year | Owen Mullen | Truro Golf Club |
| 2017 Metro East Zone Player of the Year | Ben Chassé | Oakfield Golf Club |
| 2017 Metro West Zone Player of the Year | Shaun Margeson | Ashburn Golf Club |
| 2017 South Shore Zone Player of the Year | Matthew Chandler | Chester Golf Club |



NSGA MEMBER CLUBS



Abercrombie Country Club

Airlane Golf Club

Amherst Golf Club

Annapolis Royal G & C C

Antigonish Golf & Country Club

Ashburn Golf Club

Avon Valley Golf & Country Club

Baddeck Forks Golf Club

Bell Bay Golf Club

Berwick Heights Golf Course

Bluenose Golf Club

Brightwood Golf & Country Club

Brookfield Golf & Country Club

Brule Point Golf Club

Chester Golf Club

Clare Golf & Country Club

Coyote Hill Golf Course

Digby Pines Golf Resort and Spa

Dundee Resort & Golf Club

Eagle Crest Golf Course

Eden Golf & Country Club

Fox Hollow Golf Club

Glen Arbour Golf Course

Glen Lovat Golf Club

Grandview Golf & Country Club

Granite Springs Golf Club

Greenwood Golf Club

Hartlen Point Forces Golf Club

Highlands Links

Island Green Golf Club

Ken-Wo Golf Club

LePortage Golf Club

Lingan Golf & Country Club

Links at Penn Hills

Lost Creek Golf Club

Mountain Golf & Country Club

Northumberland Links

Oakfield Golf & Country Club

Osprey Ridge Golf Club

Paragon Golf & Country Club

Parrsboro Golf Club

Passchendaele Golf Club

River Hills Golf & Country Club

River Oaks Golf Club

Seaview Golf & Country Club

Springhill Golf Club

The Lakes Golf Club

Truro Golf Club

Uniacke Pines Golf Club

West Pubnico Golf & Country Club

White Point Golf Club

Yarmouth Links Golf Course

NSGA Facility Member Clubs

Cabot Cliffs

Cabot Links

Eagles Chance Par 3 & Driving Range

Fox Harb'r

Links at Brunello

Links at Montague

Sherwood Golf & Country Club



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