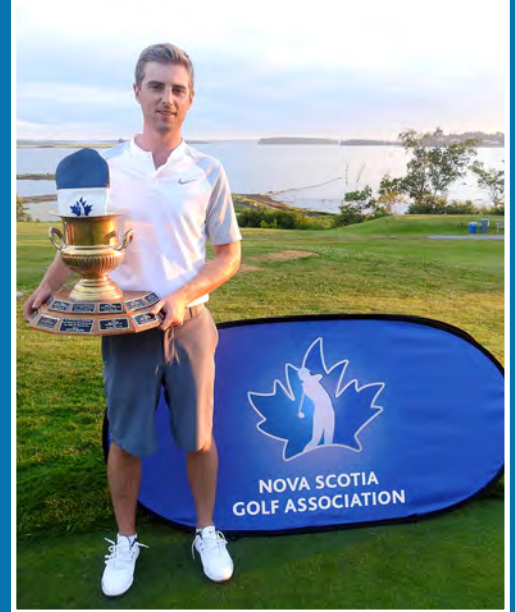




NOVA SCOTIA
GOLF ASSOCIATION

2019

ANNUAL REPORT



THANK YOU TO OUR PARTNERS



PLUS PERSONAL GROUP
INSURANCE





EXECUTIVE DIRECTOR'S REPORT

DAVID CAMPBELL

As of October 15, 2019, there are over 255K scores posted in Nova Scotia. Handicap and course rating continue to be one of the core services provided to our members. We are very excited to see the New World Handicap System that is to be launched in 2020. The NSGA will be hosting a series of handicap seminars across the province to ensure that our member clubs are compliant and certified under the new system.

With Anne taking on the role of Technical Director and with an increase in block funding we were able to fill a new position in July. We are very excited to have Bryce Zinck join the NSGA as the new Operations Manager. Bryce will be overseeing our championships, events, communications and finance. Anne and Bryce will be working together to develop and deliver new learn to golf events across Nova Scotia. The first stepping stone for these golf events will take place on November 23 as the NSGA will be hosting a "Junior Golf Summit" in Halifax at the Futures Inn. The goal of this summit is to engage our members and clubs in developing a long-range strategy to grow golf in Nova Scotia. We will have a number of guest speakers that will take part and share their success stories. Following this summit there will be a second one day conference in April as we kick off the 2020 season and announce the

schedule of learn to golf programs that will take place across Nova Scotia.

As you know, volunteers are a critical component of the success and of long-term growth for golf in Nova Scotia. The NSGA recognizes the important role that volunteers play in the growth and administration of golf in our province. As a result, I will be working on a project to develop a framework that will allow us to attract, train, utilize and recognize volunteers. My focus in 2020 will be growth of the game and increasing our capacity to engage our volunteers.

We had a successful Championship season in 2019 and we are excited for the 2020 Championship schedule that will be realized in January 2020.

On sad note the NSGA lost two of our key volunteers this year; Garry Beattie and Doug McEwan.

We lost both of these wonderful men just over a month ago and within 5 days of each other.

Both served as president of the NSGA and were mentors to myself and many others. They shared a deep love of the game and spent countless hours giving back to the sport we all love. I am personally grateful for having known them as they had such a positive experience on my life both personally and professionally.

I would like to thank all of our volunteers who helped to make 2019 a

successful year. This past year was by far one of the busiest seasons since I started in 2006. With the roll out of the new rules in 2019 where David Bolton and Anne Balser delivered 15 seminars across Nova Scotia. With over 300 members taking part in the seminars. The 2019 Canadian Amateur Championship, the HFX Pro Am and the first ever NSGA University Championship that took place in September. I am grateful for all the hard work and dedication of our volunteers they really are the backbone of the NSGA.

Last but not least I would like to thank Anne and Bryce for their hard work and dedication. They are both extremely talented and hard working. They have brought much experience and expertise to the NSGA; I am looking forward to 2020 as we continue to grow the game in Nova Scotia. I would be remiss if I didn't thank Kiley MacDonald our Intern, she was a huge asset to our team this year. She brought a lot of energy and spirit to our team.



**NOVA SCOTIA
GOLF ASSOCIATION**





TREASURER'S REPORT

MATTHEW GOLDING

NOVA SCOTIA GOLF ASSOCIATION ("ASSOCIATION") ~ OCTOBER 20, 2019

Draft Financial Statements:

An email was sent out to member clubs informing them of the retirement of our previous auditor, who was approved at the 2018 AGM to complete the audit for FY18. The Board appointed Shupe & Company to complete the audit for FY18 due to this issue. The draft financial statements were completed in April of this year by Shupe & Company and placed on the Associations website in early spring. This process of having the financial statements prepared in the spring will continue, as these statements are important for the Board and our members to understand the financial health of the Association.

Income Statement:

The Association ended FY18 with a cumulative net profit of \$18,147, compared to a net profit of \$10,079 in FY17 and a loss of \$54,786 in FY16.

Revenue collected from membership dues amounted to \$430,026 compared to \$356,514 in FY17. This increase was due to Golf Canada increasing its portion of their membership dues. This is off set by the increase in Golf Canada dues, shown under expenses which increase from \$173,424 in FY17 to \$243,976 in FY18. On a net basis the Association saw an increase of \$2,960 which amounts to ~100 new members in FY18.

The expenses of the Association saw an increase of \$33,172 in FY18, however when removing the increase in Golf Canada dues. The Association saw a decrease in expenses of \$37,380, this reduction is mainly due to timing. Salaries and wages for the Association came in below FY17, due to a staff member leaving and not

being replaced until partway through FY18. Furthermore, the tournament expenses saw a reduction due to the courses and locations of tournaments in FY18, both items are not permanent differences for the Association.

Cash Position:

From December 31, 2014 to December 31, 2016 the Association's cash on hand declined from \$201,331 to \$106,186 (\$95,145 change).

In FY18, the Association had positive cash from operations of \$29,677 up from \$14,647 in FY17. Capital assets were purchased from cash on hand in the amount of \$3,967 (computers/ trailer) in FY18, therefore the net increase in cash was \$25,710. The Association ended FY18 with a cash balance of \$142,645.

Tournaments:

The provincial tournaments had a surplus of \$10,057 in FY18 vs. a loss of \$4,838 in FY17.

The Association in FY17 changed several key components on how provincial tournaments are conducted. Payments made to clubs are based on a percentage of their normal green fee, this was done to make it more financially viable for clubs to host provincial events.

FY19 (unaudited):

With many expenses yet to be incurred for FY19, it is difficult to estimate our final financial position. However, based on the internal statements the Association is in a similar position to this time last year. Currently the Association is projecting to break even for FY19.

To build on the changes the Board made in FY17, to realign the Association with the declining golf industry, the Board did not approve any material changes to the operating budget for FY19.

Member Fee Increase:

No member fee increase is being proposed at this AGM for FY20, we will continue to work diligently to limit a fees to members. However, based on the decline of membership in the past number of years, and general increases to our operating expenses, a fee increase will be proposed of \$1.00 per member for the Association for FY21.

The Association understands that Golf Canada will be tabling an increase of \$2.00 per member in FY19, and will be voted on at their AGM in the coming months. That \$2.00 if approved will be collected by the Association and past through to Golf Canada. Golf Canada will also be looking for an increase of \$1.00 for FY21, to correspond to the \$1.00 increase for the Association. Therefore, members can expect an increase of \$2.00 per member in FY20 (\$32.00) and an additional \$2.00 in FY21 (\$34.00).

Conclusion:

While the golf industry is experiencing challenges, I am pleased to report that the Association has continued to build on the financial successes in the past few years. The changes made over the past 36 months, have reduced the liquidity risk facing the Association. While the Association does not have the cash on hand we enjoyed in the early 2000's, it is heading in a positive direction. The Association must continue to be cautious in the years to come, to ensure we do not experience material losses.





CHAMPIONSHIP REPORT

BILL MACMILLAN

Following are the results for the 2019 NSGA Tournament Championships

Tournament:	MEN'S FOUR BALL BEST BALL CHAMPIONSHIP	Dates: June 8-9, 2019
Host Club:	Osprey Ridge Golf Club	Participates: 60 teams
Winners:	Sean Stuart & Trevor Chow, Ashburn	63-71--134
Runner-up(s):	Chad & Gerry MacMillan, Paragon	69-67--136
Tournament note: Jack Anderson, Ashburn, scored a hole-in-one, in the second round, on the 3 rd hole (136 yards)		
Tournament:	MEN'S MCT MEN'S AMATEUR CHAMPIONSHIP	Dates: July 5-7, 2019
Host Club:	Abercrombie Country Club	Participates: 130 players
Winner:	Calvin Ross, Fredericton, NB	69-68-76--213
Runner-up:	David Williamson, Ashburn	75-73-71--219
Tournament:	WOMEN'S AMATEUR CHAMPIONSHIP	Dates: July 5-7, 2019
Host Club:	Greenwood Golf Club	Participates: 12 players
Winner:	Allison Chandler, Chester	83-79-80--242
Runner-up:	Meghan McLean, Ken Wo	84-81-79--244
Tournament:	WOMEN'S SENIOR CHAMPIONSHIP	Dates: July 5-7, 2019
Host Club:	Greenwood Golf Club	Participates: 32 players
Winner:	Senior: Debbie Arsenaault, Grandview	82-80-87--249
Runner-up:	Susan Tumblin, Oakfield	88-85-79--252
Winners:	Super-Senior: Leslie Houde, Paragon	85-91-87--263
Runner-up(s):	Jeanie Boudreau, Hartlen Point	91-90-89--270
	Paulette Driscoll, Ashburn	85-94-91--270
Tournament:	COBRA PUMA BANTAM CHAMPIONSHIP	Dates: July 10 - 11, 2018
Host Club:	Truro Golf Club	Participates:
Bantam Boys:	Winners: Gavin Ives, Ashburn	78-80--158
	Runner-up: Hudson Forward, Oakfield	84-91--175
Bantam Girls:	Winners: Abbey Baker, Ashburn	79-80--160
	Runner-up: Katie MacIntyre, NSPPC	111-104--215
Pee Wee Boys:	Winners: Zach Gaudet, Truro	74-78--152
	Runner-up: Kooper MacKay, Ken-Wo	84-82--166
Pee Wee Girls:	Winners: Annika Parkash, Ashburn	88-97--185
	Runner-up: Avery Cohen, Abercrombie	101-87--188



Tournament:	COBRA PUMA JUNIOR CHAMPIONSHIPS	Dates: July 10 - 13, 2018
Host Club:	Truro Golf Club	Participates:
Junior Boys:	Winners: Mark Chandler, Chester Runner-up: Owen Mullen, Truro	72-74-78--224* 77-74-73--224
Junior Girls:	Winners: Heather McLean, Ken Wo Runner-up: Abbey Baker, Ashburn	76-74-75--225 79-81-77--237
Juvenile Boys:	Winners: Owen Mullen, Truro Runner-up: Benjamin Childs, Ashburn	77-74-73--224 80-72-77--229
Juvenile Girls:	Winners: Abbey Baker, Ashburn Runner-up: Danielle Cumby, Ken-Wo	79-81-77--237 91-86-86--263
Note: *Won three-hole playoff		
Tournament:	MCT MEN'S MID-AMATEUR	Dates: July 19-21, 2019
Host Club:	Chester Golf Club	Participates: 122 players
Winner:	Sean Stuart, Ashburn	68-73-70--211
Runner-up:	Brett McKinnon, Ashburn Mid-Masters	68-72-73--213
Winner:	Craig Hollett, Grandview	69-77-68--214
Tournament:	WOMEN'S (PINEHURST) TWO-BALL	Date: July 23, 2019
Host Club:	Brightwood Golf & Country Club	Participates: 78 teams (156 players)
Winners:	Jan Gaudette & Joanie McCarville, Ashburn	74
Runner-up:	Karen Munn & Tracy MacKay, Truro	75
Tournament:	WOMEN'S BRONZE	Date: August 6, 2019
Host Club:	Eden Golf & Country Club	Participates: 14 clubs (48 players)
Winners:	Club: Eden 129 (Players: Candy Hirtle 58 & Cathy Graves 71)	
Runner-up:	Club: Avon Valley 139 (Players: Shelley King 65 & Cathy McGinnis 74)	
Tournament:	#GOLFBEATTIESTRONG MEN'S SENIOR	Dates: August 7-9, 2019
Host Club:	Bell Bay Golf Club	Participates: 77 players
Winners:	Senior: Mike Hebb, Ashburn	67-71-72--210
Runner-up:	Nelson Thompson, Truro	75-72-69--216
Winners:	Super-Senior: Jim MacMaster, Public Player	73-70-78--221
Runner-up:	Gary Melanson, Covered Bridge	77-72-73--222
Tournament:	MEN'S SENIOR FOUR-BALL	Dates: August 22-23, 2019
Host Club:	Avon Valley Golf & Country Club	Participates: 59 teams (118 players)
Winners:	Erwin Banks, Paragon & Dean Woodman, Avon Valley	68-66--134
Runner-up:	Gary & Les Smith, Paragon	71-67--138



Tournament:	ATLANTIC UNIVERSITY/COLLEGE CHAMPIONSHIP	Dates: September 28, 2019
Host Club:	Brightwood Golf & Country Club	Participates: 38 players
Individual Male		
Winners:	Kevin George, Sydney, NS	70
Runner-up:	Michael Smith, Dartmouth, NS	72
	Andrew Reid, Cole Harbour, NS	72
Individual Female		
Winners:	Sydney Erb, Bathurst, NB	86
Runner-up:	Courtney Cruikshank, Lyons Brook, NS	121

TEAM RESULTS

1 CBU	305
2 SMU	308
3 Dalhousie	310
4 St. FX	313
5 Acadia	319





2019 FUTURE LINKS REPORT

ANNE BALSER



Summary

2019 was yet another great year for the Future Links Junior program. The NSGA travelled all over the province bringing programs to various community groups, elementary and middle schools, golf facilities, and sport fairs.

From April to October 2019, the NSGA engaged over 8300 students and junior golfers across the province. This is an 88.3% increase in participation from last season (4455), and a 36.1% increase from 2017. A majority of the Future Links programs were hosted within the HRM (37.1%), while

others were within an hour of driving distance (40%). This allowed us to visit more schools, and facilitate more programs, at less of an expense to the association.

Other reasons we can accredit the participation increase to were:

- Running more programs during the months of April, August and October. Last summer we ran only 7 sessions during those months, due to various circumstances - Championship season, employee transitions, etc. This year we increased that to 15 sessions. A 114% increase from 2018.

- The Sport Nova Scotia Milk Sport Fair. Each year Sport Nova Scotia hosts a sport fair, where students can attend and try various sports. This year they hosted two, one in May and the other in October. Combined, they had over 4600 students in attendance.
- The NSGA was also lucky enough to hire Kiley MacDonald this summer to assist with Future Links programs, and championships. MacDonald is a former junior provincial team member, and almost immediately after being hired started planning and facilitating Future Links programs.



Shatford Elementary receiving Participation Certificates



2019 FUTURE LINKS REPORT CONT'D

With a few changes to the Future Links programming, implemented by Golf Canada, by this time next summer the NSGA plans to match - if not increase - the total number of participants in the Future Links programs.

One of the new programs for the NSGA in 2020 will include:

Skills Challenge Regional Qualifiers

Golf Canada is changing the qualifying procedures for the Future Links Skills Challenge National event in 2020. In order to qualify for the national event, participants will now have to qualify through a provincial championship, hosted by the Provincial Association.

This re-structure will allow consistency between qualifiers across the country, and to ensure credibility of the scores uploaded onto the National Leaderboard.

To create a cohesive pathway for participants, the NSGA will be hosting 6 regional qualifiers across the province. The regional qualifiers will ensure that the highest skilled junior golfers will qualify and compete at the Provincial and National events. As they

will ensure that set-up and scoring is as fair, and unbiased as possible across the province. All while keeping the competition fun and challenging for all participants.

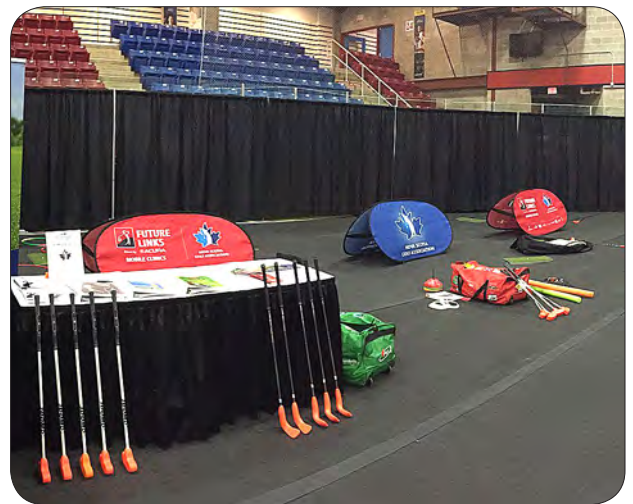
From these regional qualifiers, the top ranked participants will be selected to compete at the Future Links Junior Skills Challenge Provincial Championship, which will be held in conjunction with the 2020 McKenzie Tour Event at Oakfield GC.



Golf architecture at Halifax Grammar



Kiley, Intern, outside Kingswood Elementary School



Sport Nova Scotia 2019 Milk Sport Fair at the BMO Soccer Centre in Halifax



WILLIAM MACMILLAN HONoured WITH THE NSGA DISTINGUISHED SERVICE AWARD



The Nova Scotia Golf Association is pleased to announce that William 'Bill' MacMillan has been recognized as the recipient of the 2019 NSGA Distinguished Service Award for his long-term service and impact on the game of golf in Nova Scotia.

For the past 32 years Mr. MacMillan has worked tirelessly as a Referee,

Course Rater, and a board member for the NSGA and Golf Canada.

In 1985 he joined the NSGA Executive Committee working as an Assistant on rules, handicap and rating chairman that continues to this day. In 1995 he became the first elected Vice-President of the NSGA and served in this role until 1996 when he was elected President of the NSGA.

Highlights during his tenure of president with the assistance of past Executive Director Murray Purcell, were establishing our Player of the Year points system and founding the NSSAF Golf Tournament.

In 2003 Mr. MacMillan was nominated by Alvin Sinclair as a Governor with Golf Canada (formerly the RCGA). He served as a governor for a decade until 2013.

He was the Golf Canada Handicap and Course Rating Committee Chairman

from 2009 to 2013. In 2013 he was appointed NSGA Tournament Director until 2018 and now in 2019 serves as the chair of the NSGA Tournament committee and is a member of the Handicap and Course rating committee.

During his time with the NSGA Mr. MacMillan rated over 2400 holes in seven (7) provinces and two (2) states. He has also been an official at over 270 provincial and national championships and 475 rounds of golf.

Also, we'd like to note his work with his home club of Hartlen Point Forces Golf Club for serving on the Executive Committee for 21 years (17 of those as rules and handicap chairman).

Mr. MacMillan lives in Eastern Passage and is retired from the Geological Survey of Canada at the Bedford Institute of Oceanography where he was employed from 1972 to 2010.

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2019 PLAYER OF THE YEAR



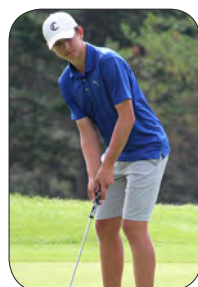
The NSGA is pleased to announce the 2019 NSGA Player of the Year Awards. The Player of the Year (POY) is a ranking system that awards points to players based off tournament results throughout the golfing year. It is designed to promote the golf development through competition, and celebrate the individual achievements of golfers in Nova Scotia.

Abbey Baker, Ashburn Golf Club – NSGA Cobra Puma Junior Girl's Player of the Year



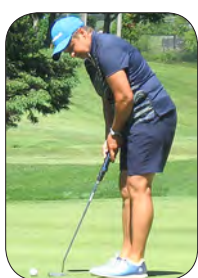
To say Abbey Baker had a stellar 2019 season would be an understatement. There was hardly a tournament where Baker's name wasn't atop the leaderboard. The 14-year-old claimed six first-place finishes this season, including the MJT Chester - Bantam division, the Truro, Ashburn, and Oakfield Junior Invitationals, the Ashburn Junior Girls Club Championship, and the MJT Atlantic Championship at Fox Harb'r. At the 2019 COBRA/PUMA Junior Girls Championship, Abbey took home the Bantam Girls title, and finished 2nd overall. She also claimed the Golf NB Bantam Girls title, and finished 2nd overall. Congratulations on all your accomplishments this season Abbey!

Jake Smith, Ashburn Golf Club – NSGA Cobra Puma Junior Boy's Player of the Year



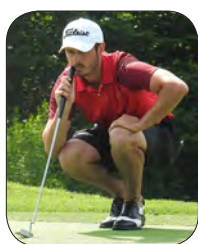
season!

Provincial Team Member, Jake Smith from Ashburn Golf Club captured his first Cobra Puma Junior Boys' Player of the Year title this season. Smith had a strong season in 2019, finishing in the top three in five out of seven competitive events. Jake claimed one top spot at the MJT Chester event, a couple of second-place finishes at the Ken-Wo Junior Invitational and the MJT Atlantic Championship at Fox Harb'r, and 3rd place spots at the US Kids Teen Qualifier at Penn Hills, the Sketchers Junior Series at Northumberland, and at the Future Links Atlantic Championship. At the 2019 COBRA/PUMA Junior Boys Championship, Smith placed 5th in the Juvenile division, and 11th overall. Jake also competed in the 2019 Canadian Junior Boys Championship, the Future Links Quebec Championship. Congratulations Jake, on your 2019 competitive



Debbie Arsenault, Oakfield Golf & Country Club – NSGA Women's Player of the Year

Grandview member, Debbie Arsenault has re-claimed the Women's Player of the Year title for 2019. Arsenault won the POY title back in 2017, and narrowly missed it in 2018. Over the competitive season, Arsenault played in nine POY registered events, and finished at least top eight in every one. Debbie's wins include the 2019 NSGA Women's Senior Championship, the Grandview Ladies Club Championship, a 2nd place finish in the Amherst Ladies Invitational, a couple of 3rd place finishes in the June Bug and the Greenwood Ladies Field Day. Arsenault also represented Nova Scotia at the 2019 Canadian Women's Senior Championship, and finished top Nova Scotian at T30. Congratulations Debbie on yet another successful competitive season!



Brett McKinnon, Ashburn Golf Club – NSGA Men's Player of the Year

Brett McKinnon of Ashburn GC, has earned his first Men's Player of the Year title this season. During the competitive season, McKinnon claimed two 2nd place finishes in both the MCT Men's MID-Amateur Championship and the Cape Breton Road Builders Tournament. McKinnon also placed 3rd in the MCT Men's Amateur Championship. In addition to local events, McKinnon represented Team Nova Scotia at the 2019 Canadian Men's Amateur Championship and the 2019 Canadian Men's Mid-Amateur Championship. McKinnon finished top Nova Scotian at the MID Amateur National Championship, placing

T22nd. Congratulations Brett on your achievements this summer!



2019 PLAYER OF THE YEAR CONT'D

JUNIOR ZONE PLAYER OF THE YEAR

In addition to the individual Player of the Year awards, the NSGA recognizes the Junior 'Player of the Year' in each of nine regional zones. The following young golfers, based off their tournament results in the 2019 season, were chosen as Zone 'Player of the Year':

2019 Western Zone Player of the Year	Seamus Dentremon	West Pubnico G & CC
2018 Valley Zone Player of the Year	Heather McLean	Ken-Wo Golf Club
2019 Cape Breton Zone Player of the Year	Liam Brann	The Lakes GC
2019 Nova Canso Zone Player of the Year	Taylor Long	Abercrombie CC
2019 Northern Zone Player of the Year	Iain Sinclair	Northumberland Links
2019 Central Zone Player of the Year	Owen Mullen	Truro Golf Club
2019 Metro East Zone Player of the Year	Logan Forward	Oakfield G & CC
2019 Metro West Zone Player of the Year	Haley Baker	Ashburn Golf Club
2019 South Shore Zone Player of the Year	Mark Chandler	Chester Golf Club



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NSGA MEMBER CLUBS



Abercrombie Country Club

Amherst Golf Club

Annapolis Royal G & C C

Antigonish Golf & Country Club

Ashburn Golf Club

Aspatogan Ridge Golf Club

Avon Valley Golf & Country Club

Baddeck Forks Golf Club

Bell Bay Golf Club

Berwick Heights Golf Course

Bluenose Golf Club

Brightwood Golf & Country Club

Brookfield Golf & Country Club

Brule Point Golf Club

Chester Golf Club

Clare Golf & Country Club

Coyote Hill Golf Course

Digby Pines Golf Resort and Spa

Dundee Resort & Golf Club

Eagle Crest Golf Course

Eden Golf & Country Club

Fox Hollow Golf Club

Glen Arbour Golf Course

Glen Lovat Golf Club

Grandview Golf & Country Club

Granite Springs Golf Club

Greenwood Golf Club

Hartlen Point Forces Golf Club

Highlands Links

Island Green Golf Club

Ken-Wo Golf Club

LePortage Golf Club

Lingan Golf & Country Club

Links at Penn Hills

Lost Creek Golf Club

Mountain Golf & Country Club

Northumberland Links

Oakfield Golf & Country Club

Osprey Ridge Golf Club

Paragon Golf & Country Club

Parrsboro Golf Club

Passchendaele Golf Club

River Hills Golf & Country Club

River Oaks Golf Club

Seaview Golf & Country Club

Springhill Golf Club

The Lakes Golf Club

Truro Golf Club

Uniacke Pines Golf Club

West Pubnico Golf & Country Club

White Point Golf Club

Yarmouth Links Golf Course

NSGA Facility Member Clubs

Cabot Cliffs

Cabot Links

Eagles Chance Par 3

Fox Harb'r

Links at Brunello

Links at Montague

Sherwood Golf & Country Club



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